

TOPIC	Approx. # Minutes
ERISA - Employee Retirement Income Security Act of 1974	6
Self Funding – Advantages	6
Self Funding – Disadvantages	2
Self Funding – When is it appropriate to recommend?	16
Stop Loss Insurance – Specific & Aggregate Stop Loss	4
Stop Loss Insurance – Contract Types	6
Stop Loss Insurance – Pricing Specific Stop Loss	2
Stop Loss Insurance – Optional Specific Provisions	6
Stop Loss Insurance – Trend vs Leveraged Trend	4
Stop Loss Insurance – Pricing of Aggregate Stop Loss	4
Stop Loss Insurance – Optional Aggregate Provisions	4
Glossary Of Terms	0
Total Presentation Time	60 Minutes