



OAHU Annual Board Meeting
May 8, 2017

In attendance:

EC: Debbie Boop, Carol Conway, John Dodd, Ingrid Martin and Lee Nathans

CAHU: Sandra Moody Gresham

Greater Cincinnati: Dave Kross, John McConnaughey

Northeast: Joanie Keehn

Northwest: Jason Bradford, Kelly Belote, Ben Otley, Karen Irwin

Western Reserve: Julie Ginnis, Dee McFarland

CareWorks: Bev Westover and Cordell Walton

Staff: Sheri Glaze and Jackie Symons

Ken Statz

Debbie Boop called the meeting to order at 5:53 PM

CareWorks

Cordell reported that Retro has increased as he feels people are feeling more comfortable and there has never been an assessment. OAHU's check will be for \$176,905 and will be mailed soon. There is a new product line this year with CCI which is available called RiskControl360.

Bev Westover is on the risk management team now. HR consulting is a new service that CCI is going to be offering. It is similar to group rating and it would be OAHU's program. CCI will be the admin for it. They will do an HR audit of all handbooks, hiring practices, incentive programs, etc. for business of all sizes. They broke it down by the size of a business for pricing. HR services are not new. There is room for us to define how we want the program to roll out.

CCI will not actually write the handbook because that would be open to lawsuits, but they will offer recommendations and guide the employer to resources to help with that (writing a handbook would be an additional fee). They can assist with onboarding, orientation and training, documentation and employee files, review of hiring and recruiting, review of incentive programs. There will be a dashboard for the employers that they are working with so that they know where they are in the process. For larger groups FMLA would be included in this for review.

Agent commission is an annual commission just like the Workers Comp. There will be unlimited telephone and email consultation and they will be able to hold bi monthly webinars for clients that we can also post on our OAHU website. They would do annual meetings and seminars on HR and Risk management and they can customize this to work with OAHU. They will do a CE at each local to do training.

Bev mentioned that they would need a letter of intent from OAHU. We would begin getting marketing materials for OAHU and customers and then for training. Standard hourly rate is \$135 and we are giving the employer the rate of \$120 for being a part of the subscription. It is built into the subscription; they

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are not being charged hourly. This is great for small organization and our membership. We are able to tell CCI who to reach out to and who not to. OAHU is the only group that would be able to offer this. This is a value add for the agent. John Dodd to make a motion to have a letter of intent, seconded by Joanie Keen, all are in favor motion approved.

Region III training-

Region 3 training will be held on August 14-15 and Debbie asked all local presidents to make sure that if you cannot attend that your president elect attends. This is vital training to help you run your events, programs, and your board. It will be held in Grand Rapids Michigan.

Annual Chapter Rosters

Debbie reminded everyone to please submit their 2017/2018 rosters to NAHU and copy OAHU. WRAHU already sent theirs, please work on sending in your local chapter rosters.

Financial

Ingrid reported that Sheri deposited \$100,000 into a CD at 2% for 12 months.

Policies and Procedures

The board discussed the proposed P&P and made a few tweaks. A motion to approve the Co-op Match for Local Changes for promotional activity with discussed changes was made by John Dodd and seconded by Ben Otley. All were in favor none were opposed.

Strategic Plan Review-

Carol Conway reported that two years ago was the last review we had on the OAHU Strategic Plan. It was scheduled to be reviewed during Debbie term and we have decided to postpone. We can have a board meeting in June to go over the strategic plan, or we need a motion from the board to postpone it until the September meeting. John Dodd made a motion to post pone, seconded by Ingrid Martin all in favor, motion was passed.

Meeting was adjourned at 6:45PM