

# OAHU Conference Call Board Meeting

January 20, 2022

In Attendance: Sheri Maskow, Frank Spinelli, Jennifer Kauffman, Bob Nicolls, Matt Forney, Shawn Kasych, Rich Muccio, Andrew Toppin, Bill Barrett, Kelly Belote, Sandra Moody, Jeff DeLeone,

Called to order at: 1:34pm

Shawn and Matt called in to intro and that he updated the legislature tracker and sent that out if you click on the bill you are able to read the rest of the bill. The legislation the first 6 months of the year is very slow there is a redistricting lawsuit that was filed, the supreme court of Ohio just told the commission you need to work on this again to get districts that are fair. These maps need to be done before February 2nd. There are no movement on any bills right now. Legislators will be back in next week for sessions, February and march will be active and busy. Frank spoke with Nathan at National a couple of days ago and we should know later this month on who will actually be letting us meet in person and who will take the calls virtually or not. We should know within two or three weeks.

Sedgwick- Group discounts are 53% that is the max and it has not changed and Bob does not see it changing anytime soon. Two different groups that our agents can promote Traditional group rating and then there is retro groups based on group performance. Both of those programs have different filing deadlines but application is the same with the AC3. Traditional is due by the end of November- retro group is due on January 31<sup>st</sup> and then we will be completely filed. Policy year runs July 1 through June 30<sup>th</sup>. We will have our final group number shortly after January 31<sup>st</sup>. The numbers are about the same. Bob gave us the sample brochures and that is what is posted on the website and emailed out as well as handed out at events. We start marketing the program in April for 2023, quotes start going out around July and companies can apply now through October for the 2023 policy year. The policy deadlines are the same every year. We may have an earlier distribution this year then we did last year target around April sometime but it could be sooner.

WRAHU- They have 35 members February 10<sup>th</sup> Frank is speaking in person and they are planning out the rest of the year.

NW- do a recap of what is going on from what Kim sent

NE- use the description that they sent over

GC- notes

WR- notes

Cap Con- light showing in person because of COVID right now Frank is going in person as of right now and hopefully it will not be cancelled all together.

DAS- we have been looking date May 24<sup>th</sup> for an in person day at the state house- The Renaissance hotel downtown. Reach out to NAFIA to do a meeting together

Leadership awards- list the four awards that are in the packet as well that are presented at the annual meeting.

Expense reimbursement amount- put up to the current IRS mileage and then put a cap on it. If this is a way to get more people to attend something in order to make it easier. Kelly and Sheri will work together on this and present it to the board. Just have the wording. Work on how to cap it. Speak with Jackie, Debbie Boop who is able to get reimbursed. "Executive Board" for the wording we can then distribute it.

March 24th at 6pm for trivia .....

Adjourned at 2:34pm