

**Ohio Association of Health Underwriters
Profit & Loss Budget Performance
January through February 2017**

	Jan - Feb 17	Annual Budget
Income		
4010 · NAHU Membership Dues	2,219.85	30,000.00
4050 · Consulting Fee		
4051 · Comm - Monthly Consulting Fee	778.14	5,000.00
4052 · Annual Associate Dues	0.00	150,000.00
Total 4050 · Consulting Fee	778.14	155,000.00
4071 · Annual Meeting/Leadership		
4071.1 · Registration	0.00	1,000.00
Total 4071 · Annual Meeting/Leadership	0.00	1,000.00
4250 · Day at the Statehouse		
4250.1 · Registration	0.00	3,000.00
Total 4250 · Day at the Statehouse	0.00	3,000.00
4280 · Job Bank	100.00	200.00
4410 · Interest Earned	157.56	1,500.00
Total Income	3,255.55	190,700.00
Expense		
5000 · LEGISLATIVE ACTIVITIES		
5004 · Leg Council Mtg Mileage Exp	0.00	250.00
5004.1 · Leg Chair/Co Travel & Relations	944.33	250.00
5009 · Lobbyist Fees	6,666.66	40,000.00
5024 · CAP Conference		
5024.9 · CAP Conference - Other	7,392.51	10,000.00
Total 5024 · CAP Conference	7,392.51	10,000.00
5091 · Day at the Statehouse Expense	0.00	5,500.00
5103 · OAHUPAC Accounting	148.76	1,600.00
5105 · OAHUPAC Expenses	0.00	300.00
5106 · HUPAC	0.00	500.00
Total 5000 · LEGISLATIVE ACTIVITIES	15,152.26	58,400.00
5010 · OAHU-Admin.	6,666.66	40,000.00
5017 · Website Hosting	261.50	1,000.00
5022 · Annual Mtg/Leadership Mtg Exp	0.00	4,000.00
5023 · Leadership Meeting Expense		
5025 · NAHU Symposium		
5025.9 · NAHU Symposium - Other	0.00	10,000.00
Total 5025 · NAHU Symposium	0.00	10,000.00
5026 · Regional Meetings Reimbursement		
5026.9 · Regional Meetings Reim - other	0.00	1,500.00
Total 5026 · Regional Meetings Reimbursement	0.00	1,500.00
5027 · OAHU-Meeting Reimbursement	102.20	2,000.00
Total 5023 · Leadership Meeting Expense	102.20	13,500.00
5029 · Local Sponsorships		
5029.1 · Cincinnati	0.00	500.00
5029.2 · Columbus	500.00	500.00
5029.3 · Northeast	0.00	500.00

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5029.4 - Northwest	0.00	500.00
5029.5 - Western Reserve	0.00	500.00
Total 5029 - Local Sponsorships	500.00	2,500.00
5030 - Outreach Co-Op Match		
5030.1 - Cincinnati	0.00	4,000.00
5030.2 - Columbus	0.00	4,000.00
5030.3 - Northeast	0.00	4,000.00
5030.4 - Northwest	0.00	4,000.00
5030.5 - Western Reserve	0.00	4,000.00
Total 5030 - Outreach Co-Op Match	0.00	20,000.00
5040 - Postage/Faxes/Copies	48.75	500.00
5060 - Communication	80.00	500.00
5063 - Flowers & Gifts	0.00	200.00
5066 - Office Supplies	0.00	250.00
5067 - Ohio Department of Insurance	421.00	3,000.00
5068 - Sircon Expense	1,000.00	1,000.00
5071 - Leading Producers Round Table	0.00	500.00
5080 - Board Meetings	0.00	500.00
5085 - Awards	0.00	500.00
5093 - Outreach Sponsorships	0.00	1,000.00
5095 - Insurance		
5069 - E & O Insurance	0.00	2,000.00
5069.1 - D&O Insurance	0.00	2,500.00
Total 5095 - Insurance	0.00	4,500.00
5100 - Accounting	0.00	1,100.00
5120 - Membership Development	0.00	1,000.00
5190 - Bank Service Charges	123.18	1,600.00
5860 - Workers Comp Sales Campaign	9,944.00	200.00
5870 - Workers' Comp. Local Reimburse	0.00	34,000.00
Total Expense	34,299.55	189,750.00
	-31,044.00	950.00