

**Ohio Association of Health Underwriters
Profit & Loss Budget Performance
January through June 2017**

	Jan - Jun 17	Annual Budget
Income		
4010 - NAHU Membership Dues	13,798.85	30,000.00
4050 - Consulting Fee		
4051 - Comm - Monthly Consulting Fee	1,038.04	5,000.00
4052 - Annual Associate Dues	177,356.80	150,000.00
Total 4050 - Consulting Fee	178,394.84	155,000.00
4071 - Annual Meeting/Leadership		
4071.1 - Registration	2,170.00	1,000.00
Total 4071 - Annual Meeting/Leadership	2,170.00	1,000.00
4250 - Day at the Statehouse		
4250.1 - Registration	4,650.00	3,000.00
Total 4250 - Day at the Statehouse	4,650.00	3,000.00
4280 - Job Bank	200.00	200.00
4410 - Interest Earned	458.73	1,500.00
Total Income	199,672.42	190,700.00
Expense		
5000 - LEGISLATIVE ACTIVITIES		
5004 - Leg Council Mtg Mileage Exp	0.00	250.00
5004.1 - Leg Chair/Co Travel & Relations	944.33	250.00
5009 - Lobbyist Fees	19,999.98	40,000.00
5024 - CAP Conference		
5024.9 - CAP Conference - Other	9,390.63	10,000.00
Total 5024 - CAP Conference	9,390.63	10,000.00
5091 - Day at the Statehouse Expense	5,777.86	5,500.00
5103 - OAHUPAC Accounting	702.67	1,600.00
5105 - OAHUPAC Expenses	0.00	300.00
5106 - HUPAC	0.00	500.00
Total 5000 - LEGISLATIVE ACTIVITIES	36,815.47	58,400.00
5010 - OAHU-Admin.	19,999.98	40,000.00
5017 - Website Hosting	773.09	1,000.00
5022 - Annual Mtg/Leadership Mtg Exp	4,275.70	4,000.00
5023 - Leadership Meeting Expense		
5025 - NAHU Symposium		
5025.9 - NAHU Symposium - Other	0.00	10,000.00
Total 5025 - NAHU Symposium	0.00	10,000.00
5026 - Regional Meetings Reimbursement		
5026.9 - Regional Meetings Reim - other	0.00	1,500.00
Total 5026 - Regional Meetings Reimbursement	0.00	1,500.00
5027 - OAHU-Meeting Reimbursement	572.85	2,000.00
Total 5023 - Leadership Meeting Expense	572.85	13,500.00
5029 - Local Sponsorships		
5029.1 - Cincinnati	500.00	500.00
5029.2 - Columbus	500.00	500.00
5029.3 - Northeast	500.00	500.00

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5029.4 - Northwest	0.00	500.00
5029.5 - Western Reserve	0.00	500.00
Total 5029 - Local Sponsorships	1,500.00	2,500.00
5030 - Outreach Co-Op Match		
5030.1 - Cincinnati	0.00	4,000.00
5030.2 - Columbus	0.00	4,000.00
5030.3 - Northeast	0.00	4,000.00
5030.4 - Northwest	0.00	4,000.00
5030.5 - Western Reserve	0.00	4,000.00
Total 5030 - Outreach Co-Op Match	0.00	20,000.00
5040 - Postage/Faxes/Copies	266.71	500.00
5060 - Communication	240.00	500.00
5063 - Flowers & Gifts	0.00	200.00
5066 - Office Supplies	0.00	250.00
5067 - Ohio Department of Insurance	1,605.00	3,000.00
5068 - Sircon Expense	877.00	1,000.00
5071 - Leading Producers Round Table	0.00	500.00
5080 - Board Meetings	249.52	500.00
5085 - Awards	0.00	500.00
5093 - Outreach Sponsorships	0.00	1,000.00
5095 - Insurance		
5069 - E & O Insurance	0.00	2,000.00
5069.1 - D&O Insurance	2,226.00	2,500.00
Total 5095 - Insurance	2,226.00	4,500.00
5100 - Accounting	0.00	1,100.00
5120 - Membership Development	942.61	1,000.00
5190 - Bank Service Charges	471.21	1,600.00
5860 - Workers Comp Sales Campaign	10,064.00	200.00
5870 - Workers' Comp. Local Reimburse	0.00	34,000.00
Total Expense	80,879.14	189,750.00
	118,793.28	950.00