

Ohio Association of Health Underwriters Profit & Loss Budget Performance January through March 2017

	Jan - Mar 17	Annual Budget
Income		
4010 - NAHU Membership Dues	5,160.50	30,000.00
4050 - Consulting Fee		
4051 - Comm - Monthly Consulting Fee	910.40	5,000.00
4052 - Annual Associate Dues	0.00	150,000.00
Total 4050 - Consulting Fee	910.40	155,000.00
4071 - Annual Meeting/Leadership		
4071.1 - Registration	350.00	1,000.00
4071.2 - Sponsors	2,750.00	
Total 4071 - Annual Meeting/Leadership	3,100.00	1,000.00
4250 - Day at the Statehouse		
4250.1 - Registration	1,050.00	3,000.00
4250.2 - Sponsors	500.00	
Total 4250 - Day at the Statehouse	1,550.00	3,000.00
4260 - OAHU Legislative Mtg (panel)		
4260.1 - Registration	70.00	
4260 - OAHU Legislative Mtg (panel) - Other	70.00	
Total 4260 - OAHU Legislative Mtg (panel)	140.00	
4280 - Job Bank	100.00	200.00
4410 - Interest Earned	253.39	1,500.00
Total Income	11,214.29	190,700.00
Expense		
5000 - LEGISLATIVE ACTIVITIES		
5004 - Leg Council Mtg Mileage Exp	0.00	250.00
5004.1 - Leg Chair/Co Travel & Relations	944.33	250.00
5009 - Lobbyist Fees	9,999.99	40,000.00
5024 - CAP Conference		
5024.9 - CAP Conference - Other	9,390.63	10,000.00
Total 5024 - CAP Conference	9,390.63	10,000.00
5091 - Day at the Statehouse Expense	0.00	5,500.00
5103 - OAHUPAC Accounting	402.67	1,600.00
5105 - OAHUPAC Expenses	0.00	300.00
5106 - HUPAC	0.00	500.00
Total 5000 - LEGISLATIVE ACTIVITIES	20,737.62	58,400.00
5010 - OAHU-Admin.	9,999.99	40,000.00
5017 - Website Hosting	394.99	1,000.00
5022 - Annual Mtg/Leadership Mtg Exp	0.00	4,000.00
5023 - Leadership Meeting Expense		
5025 - NAHU Symposium		
5025.9 - NAHU Symposium - Other	0.00	10,000.00
Total 5025 - NAHU Symposium	0.00	10,000.00
5026 - Regional Meetings Reimbursement		
5026.9 - Regional Meetings Reim - other	0.00	1,500.00
Total 5026 - Regional Meetings Reimbursement	0.00	1,500.00

**Ohio Association of Health Underwriters
 Profit & Loss Budget Performance
 January through March 2017**

	Jan - Mar 17	Annual Budget
5027 · OAHU-Meeting Reimbursement	252.48	2,000.00
Total 5023 · Leadership Meeting Expense	252.48	13,500.00
5029 · Local Sponsorships		
5029.1 · Cincinnati	0.00	500.00
5029.2 · Columbus	500.00	500.00
5029.3 · Northeast	0.00	500.00
5029.4 · Northwest	0.00	500.00
5029.5 · Western Reserve	0.00	500.00
Total 5029 · Local Sponsorships	500.00	2,500.00
5030 · Outreach Co-Op Match		
5030.1 · Cincinnati	0.00	4,000.00
5030.2 · Columbus	0.00	4,000.00
5030.3 · Northeast	0.00	4,000.00
5030.4 · Northwest	0.00	4,000.00
5030.5 · Western Reserve	0.00	4,000.00
Total 5030 · Outreach Co-Op Match	0.00	20,000.00
5040 · Postage/Faxes/Copies	32.45	500.00
5060 · Communication	40.00	500.00
5063 · Flowers & Gifts	0.00	200.00
5066 · Office Supplies	0.00	250.00
5067 · Ohio Department of Insurance	708.00	3,000.00
5068 · Sircon Expense	1,000.00	1,000.00
5071 · Leading Producers Round Table	0.00	500.00
5080 · Board Meetings	102.97	500.00
5085 · Awards	0.00	500.00
5093 · Outreach Sponsorships	0.00	1,000.00
5095 · Insurance		
5069 · E & O Insurance	0.00	2,000.00
5069.1 · D&O Insurance	2,226.00	2,500.00
Total 5095 · Insurance	2,226.00	4,500.00
5100 · Accounting	0.00	1,100.00
5120 · Membership Development	0.00	1,000.00
5190 · Bank Service Charges	180.13	1,600.00
5860 · Workers Comp Sales Campaign	9,944.00	200.00
5870 · Workers' Comp. Local Reimburs	0.00	34,000.00
Total Expense	46,118.63	189,750.00
	-34,904.34	950.00