

**Ohio Association of Health Underwriters
Profit & Loss Budget Performance
January through February 2020**

	Jan - Feb 20	Annual Budget
Income		
4010 · NAHU Membership Dues	3,901.03	24,000.00
4050 · Consulting Fee		
4051 · Comm - Monthly Consulting Fee	0.00	2,000.00
4052 · Annual Associate Dues	0.00	160,000.00
Total 4050 · Consulting Fee	0.00	162,000.00
4054 · CCI HR Program	3,360.00	
4250 · Day at the Statehouse		
4250.1 · Registration	0.00	5,500.00
Total 4250 · Day at the Statehouse	0.00	5,500.00
4280 · Job Bank	0.00	100.00
4410 · Interest Earned	223.00	1,500.00
Total Income	7,484.03	193,100.00
Expense		
5000 · LEGISLATIVE ACTIVITIES		
5004 · Leg Council Mtg Mileage Exp	0.00	250.00
5009 · Lobbyist Fees	6,666.66	40,000.00
5024 · CAP Conference		
5024.6 · Cap Conference Scholarship	0.00	5,000.00
5024.9 · CAP Conference - Other	0.00	10,000.00
Total 5024 · CAP Conference	0.00	15,000.00
5091 · Day at the Statehouse Expense	0.00	7,000.00
5103 · OAHUPAC Accounting	100.00	1,000.00
5105 · OAHUPAC Expenses	0.00	300.00
5106 · HUPAC	0.00	500.00
5000 · LEGISLATIVE ACTIVITIES - Other	0.00	1,098.76
Total 5000 · LEGISLATIVE ACTIVITIES	6,766.66	65,148.76
5010 · OAHU-Admin.	6,666.66	40,000.00
5017 · Website Hosting	56.00	1,500.00
5022 · Annual Mtg/Leadership Mtg Exp	0.00	700.00
5023 · Leadership Meeting Expense		
5025 · NAHU Symposium		
5025.9 · NAHU Symposium - Other	0.00	11,000.00
Total 5025 · NAHU Symposium	0.00	11,000.00
5026 · Regional Meetings Reimbursement		
5026.9 · Regional Meetings Reim - other	0.00	1,000.00
Total 5026 · Regional Meetings Reimbursement	0.00	1,000.00
5027 · OAHU-Meeting Reimbursement	0.00	1,000.00
Total 5023 · Leadership Meeting Expense	0.00	13,000.00
5029 · Local Sponsorships		
5029.1 · Cincinnati	0.00	500.00
5029.2 · Columbus	0.00	500.00
5029.3 · Northeast	0.00	500.00
5029.4 · Northwest	0.00	500.00

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5029.5 - Western Reserve	0.00	500.00
Total 5029 - Local Sponsorships	0.00	2,500.00
5030 - Outreach Co-Op Match		
5030.1 - Cincinnati	0.00	2,500.00
5030.2 - Columbus	0.00	2,500.00
5030.3 - Northeast	0.00	2,500.00
5030.4 - Northwest	0.00	2,500.00
5030.5 - Western Reserve	0.00	2,500.00
Total 5030 - Outreach Co-Op Match	0.00	12,500.00
5040 - Postage/Faxes/Copies	217.39	2,500.00
5060 - Communication	35.00	400.00
5063 - Flowers, Gifts & Donations	0.00	1,000.00
5066 - Office Supplies	0.00	300.00
5067 - Ohio Department of Insurance	0.00	4,500.00
5068 - Sircon Expense	0.00	1,000.00
5071 - Leading Producers Round Table	0.00	500.00
5080 - Board Meetings	136.34	200.00
5095 - Insurance		
5069 - E & O Insurance	0.00	700.00
5069.1 - D&O Insurance	0.00	3,200.00
Total 5095 - Insurance	0.00	3,900.00
5120 - Membership Development	0.00	2,000.00
5190 - Bank Service Charges	176.23	350.00
5200 - Miscellaneous	5,075.91	
5860 - Workers Comp Sales Campaign	0.00	250.00
5870 - Workers' Comp. Local Reimburse	0.00	25,000.00
Total Expense	19,130.19	177,248.76
Net Income	-11,646.16	15,851.24

Ohio Association of Health Underwriters
Profit & Loss Prev Year Comparison
January through February 2020

	Jan - Feb 20	Jan - Feb 19	\$ Change
Income			
4010 - NAHU Membership Dues	3,901.03	4,801.03	-900.00
4054 - CCI HR Program	3,360.00	0.00	3,360.00
4410 - Interest Earned	223.00	289.46	-66.46
Total Income	7,484.03	5,090.49	2,393.54
Expense			
5000 - LEGISLATIVE ACTIVITIES			
5009 - Lobbyist Fees	6,666.66	6,666.66	0.00
5024 - CAP Conference			
5024.9 - CAP Conference - Other	0.00	217.38	-217.38
Total 5024 - CAP Conference	0.00	217.38	-217.38
5103 - OAHUPAC Accounting	100.00	400.00	-300.00
5000 - LEGISLATIVE ACTIVITIES - Other	0.00	0.00	0.00
Total 5000 - LEGISLATIVE ACTIVITIES	6,766.66	7,284.04	-517.38
5010 - OAHU-Admin.	6,666.66	0.00	6,666.66
5017 - Website Hosting	56.00	151.93	-95.93
5023 - Leadership Meeting Expense			
5027 - OAHU-Meeting Reimbursement	0.00	346.55	-346.55
Total 5023 - Leadership Meeting Expense	0.00	346.55	-346.55
5040 - Postage/Faxes/Copies	217.39	38.37	179.02
5060 - Communication	35.00	70.00	-35.00
5067 - Ohio Department of Insurance	0.00	531.00	-531.00
5068 - Sircon Expense	0.00	1,000.00	-1,000.00
5080 - Board Meetings	136.34	120.51	15.83
5095 - Insurance			
5069.1 - D&O Insurance	0.00	2,328.00	-2,328.00
Total 5095 - Insurance	0.00	2,328.00	-2,328.00
5120 - Membership Development	0.00	232.34	-232.34
5190 - Bank Service Charges	176.23	113.90	62.33
5200 - Miscellaneous	5,075.91	0.00	5,075.91
Total Expense	19,130.19	12,216.64	6,913.55
	-11,646.16	-7,126.15	-4,520.01