

Ohio Association of Health Underwriters
Profit & Loss Budget Performance
January through February 2019

	Jan - Feb 19	Annual Budget
Income		
4010 - NAHU Membership Dues	4,801.03	26,000.00
4050 - Consulting Fee		
4051 - Comm - Monthly Consulting Fee	0.00	5,000.00
4052 - Annual Associate Dues	0.00	150,000.00
Total 4050 - Consulting Fee	0.00	155,000.00
4054 - CCI HR Program	0.00	5,000.00
4071 - Annual Meeting/Leadership		
4071.1 - Registration	0.00	1,200.00
Total 4071 - Annual Meeting/Leadership	0.00	1,200.00
4250 - Day at the Statehouse		
4250.1 - Registration	0.00	5,250.00
Total 4250 - Day at the Statehouse	0.00	5,250.00
4280 - Job Bank	0.00	200.00
4410 - Interest Earned	237.88	1,500.00
Total Income	5,038.91	194,150.00
Expense		
5000 - LEGISLATIVE ACTIVITIES		
5004 - Leg Council Mtg Mileage Exp	0.00	250.00
5004.1 - Leg Chair/Co Travel & Relations	217.38	1,000.00
5009 - Lobbyist Fees	6,666.66	40,000.00
5024 - CAP Conference		
5024.6 - Cap Conference Scholarship	0.00	5,000.00
5024.9 - CAP Conference - Other	0.00	10,000.00
Total 5024 - CAP Conference	0.00	15,000.00
5091 - Day at the Statehouse Expense	0.00	5,250.00
5103 - OAHUPAC Accounting	250.00	1,600.00
5105 - OAHUPAC Expenses	0.00	300.00
5106 - HUPAC	0.00	500.00
5000 - LEGISLATIVE ACTIVITIES - Other	0.00	
Total 5000 - LEGISLATIVE ACTIVITIES	7,134.04	63,900.00
5010 - OAHU-Admin.	6,666.66	40,000.00
5017 - Website Hosting	151.93	1,000.00
5022 - Annual Mtg/Leadership Mtg Exp	0.00	4,000.00
5023 - Leadership Meeting Expense		
5025 - NAHU Symposium		
5025.9 - NAHU Symposium - Other	0.00	11,000.00
Total 5025 - NAHU Symposium	0.00	11,000.00
5026 - Regional Meetings Reimbursement	0.00	1,000.00
5027 - OAHU-Meeting Reimbursement	346.55	2,000.00
Total 5023 - Leadership Meeting Expense	346.55	14,000.00
5029 - Local Sponsorships		
5029.1 - Cincinnati	0.00	500.00
5029.2 - Columbus	0.00	500.00

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5029.3 - Northeast	0.00	500.00
5029.4 - Northwest	0.00	500.00
5029.5 - Western Reserve	0.00	500.00
Total 5029 - Local Sponsorships	0.00	2,500.00
5030 - Outreach Co-Op Match		
5030.1 - Cincinnati	0.00	2,500.00
5030.2 - Columbus	0.00	2,500.00
5030.3 - Northeast	0.00	2,500.00
5030.4 - Northwest	0.00	2,500.00
5030.5 - Western Reserve	0.00	2,500.00
Total 5030 - Outreach Co-Op Match	0.00	12,500.00
5040 - Postage/Faxes/Copies	38.37	2,500.00
5060 - Communication	70.00	500.00
5063 - Flowers, Gifts & Donations	0.00	1,000.00
5066 - Office Supplies	0.00	250.00
5067 - Ohio Department of Insurance	531.00	3,000.00
5068 - Sircon Expense	1,000.00	1,000.00
5071 - Leading Producers Round Table	0.00	500.00
5080 - Board Meetings	120.51	500.00
5085 - Awards	0.00	500.00
5093 - Outreach Sponsorships	0.00	1,000.00
5095 - Insurance		
5069 - E & O Insurance	0.00	1,000.00
5069.1 - D&O Insurance	2,328.00	2,500.00
Total 5095 - Insurance	2,328.00	3,500.00
5100 - Accounting	0.00	1,100.00
5120 - Membership Development	232.34	2,875.00
5190 - Bank Service Charges	113.90	300.00
5860 - Workers Comp Sales Campaign	0.00	250.00
5870 - Workers' Comp. Local Reimburse	0.00	34,000.00
5871 - CCI HR Program Local Reim	0.00	1,000.00
Total Expense	18,733.30	191,675.00
	-13,694.39	2,475.00

Ohio Association of Health Underwriters
Profit & Loss Prev Year Comparison
January through February 2019

	Jan - Feb 19	Jan - Feb 18	\$ Change
Income			
4010 · NAHU Membership Dues	4,801.03	4,576.87	224.16
4410 · Interest Earned	237.88	318.19	-80.31
Total Income	5,038.91	4,895.06	143.85
Expense			
5000 · LEGISLATIVE ACTIVITIES			
5004.1 · Leg Chair/Co Travel & Relations	217.38	0.00	217.38
5009 · Lobbyist Fees	6,666.66	6,666.66	0.00
5103 · OAHUPAC Accounting	250.00	300.00	-50.00
5000 · LEGISLATIVE ACTIVITIES - Other	0.00	0.00	0.00
Total 5000 · LEGISLATIVE ACTIVITIES	7,134.04	6,966.66	167.38
5010 · OAHU-Admin.	6,666.66	6,666.66	0.00
5017 · Website Hosting	151.93	85.15	66.78
5023 · Leadership Meeting Expense			
5027 · OAHU-Meeting Reimbursement	346.55	0.00	346.55
Total 5023 · Leadership Meeting Expense	346.55	0.00	346.55
5030 · Outreach Co-Op Match			
5030.5 · Western Reserve	0.00	1,800.00	-1,800.00
Total 5030 · Outreach Co-Op Match	0.00	1,800.00	-1,800.00
5040 · Postage/Faxes/Copies	38.37	293.18	-254.81
5060 · Communication	70.00	75.00	-5.00
5067 · Ohio Department of Insurance	531.00	0.00	531.00
5068 · Sircon Expense	1,000.00	1,000.00	0.00
5080 · Board Meetings	120.51	0.00	120.51
5095 · Insurance			
5069.1 · D&O Insurance	2,328.00	0.00	2,328.00
Total 5095 · Insurance	2,328.00	0.00	2,328.00
5120 · Membership Development	232.34	0.00	232.34
5190 · Bank Service Charges	113.90	113.90	0.00
Total Expense	18,733.30	17,000.55	1,732.75
Net Income	-13,694.39	-12,105.49	-1,588.90

Ohio Association of Health Underwriters

Balance Sheet

As of February 28, 2019

Feb 28, 19

ASSETS

Current Assets

Checking/Savings

1000 · Checking	62,867.60
1005 · Money Market	76,226.53
1050 · Cash in Bank-CD	100,000.00
1051 · First National CD	100,000.00

Total Checking/Savings 339,094.13

Equity

3900 · Retained Earnings	352,788.52
Net Income	-13,694.39

Total Equity 339,094.13

TOTAL LIABILITIES & EQUITY

339,094.13