

Ohio Association of Health Underwriters
Profit & Loss Budget Overview
 January through December 2020

	<u>Jan - Dec 20</u>
Income	
4010 · NAHU Membership Dues	24,000.00
4050 · Consulting Fee	
4051 · Comm - Monthly Consulting Fee	2,000.00
4052 · Annual Associate Dues	160,000.00
Total 4050 · Consulting Fee	<u>162,000.00</u>
4250 · Day at the Statehouse	
4250.1 · Registration	5,500.00
Total 4250 · Day at the Statehouse	<u>5,500.00</u>
4280 · Job Bank	100.00
4410 · Interest Earned	1,500.00
Total Income	<u>193,100.00</u>
Expense	
5000 · LEGISLATIVE ACTIVITIES	
5004 · Leg Council Mtg Mileage Exp	250.00
5009 · Lobbyist Fees	40,000.00
5024 · CAP Conference	
5024.6 · Cap Conference Scholarship	5,000.00
5024.9 · CAP Conference - Other	10,000.00
Total 5024 · CAP Conference	<u>15,000.00</u>
5091 · Day at the Statehouse Expense	7,000.00
5103 · OAHUPAC Accounting	1,000.00
5105 · OAHUPAC Expenses	300.00
5106 · HUPAC	500.00
5000 · LEGISLATIVE ACTIVITIES - Other	1,098.76
Total 5000 · LEGISLATIVE ACTIVITIES	<u>65,148.76</u>
5010 · OAHU-Admin.	40,000.00
5017 · Website Hosting	1,500.00
5022 · Annual Mtg/Leadership Mtg Exp	700.00
5023 · Leadership Meeting Expense	
5025 · NAHU Symposium	
5025.9 · NAHU Symposium - Other	11,000.00
Total 5025 · NAHU Symposium	<u>11,000.00</u>
5026 · Regional Meetings Reimbursement	
5026.9 · Regional Meetings Reim - other	1,000.00
Total 5026 · Regional Meetings Reimbursement	<u>1,000.00</u>
5027 · OAHU-Meeting Reimbursement	1,000.00
Total 5023 · Leadership Meeting Expense	<u>13,000.00</u>
5029 · Local Sponsorships	
5029.1 · Cincinnati	500.00
5029.2 · Columbus	500.00
5029.3 · Northeast	500.00
5029.4 · Northwest	500.00
5029.5 · Western Reserve	500.00

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Total 5029 · Local Sponsorships	2,500.00
5030 · Outreach Co-Op Match	
5030.1 · Cincinnati	2,500.00
5030.2 · Columbus	2,500.00
5030.3 · Northeast	2,500.00
5030.4 · Northwest	2,500.00
5030.5 · Western Reserve	2,500.00
Total 5030 · Outreach Co-Op Match	<u>12,500.00</u>
5040 · Postage/Faxes/Copies	2,500.00
5060 · Communication	400.00
5063 · Flowers, Gifts & Donations	1,000.00
5066 · Office Supplies	300.00
5067 · Ohio Department of Insurance	4,500.00
5068 · Sircon Expense	1,000.00
5071 · Leading Producers Round Table	500.00
5080 · Board Meetings	200.00
5095 · Insurance	
5069 · E & O Insurance	700.00
5069.1 · D&O Insurance	3,200.00
Total 5095 · Insurance	<u>3,900.00</u>
5120 · Membership Development	2,000.00
5190 · Bank Service Charges	350.00
5860 · Workers Comp Sales Campaign	250.00
5870 · Workers' Comp. Local Reimbusem	25,000.00
Total Expense	<u>177,248.76</u>
Net Income	<u><u>15,851.24</u></u>