

Ohio Association of Health Underwriters Profit & Loss Budget Performance January through March 2021

	Jan - Mar 21	Annual Budget
Income		
Webinar	0.00	170.00
4010 · NAHU Membership Dues	4,629.00	17,924.14
4050 · Consulting Fee		
4051 · Comm - Monthly Consulting Fee	0.00	729.10
4052 · Annual Associate Dues	0.00	170,869.86
Total 4050 · Consulting Fee	0.00	171,598.96
4071 · Annual Meeting/Leadership		
4071.2 · Sponsors	0.00	500.00
Total 4071 · Annual Meeting/Leadership	0.00	500.00
4400 · ACA Special Event	0.00	4,249.00
4410 · Interest Earned	212.23	1,306.88
Total Income	4,841.23	195,748.98
Expense		
5000 · LEGISLATIVE ACTIVITIES		
5009 · Lobbyist Fees	9,999.99	40,000.00
5024 · CAP Conference		
5024.1 · Cincinnati	1,800.00	
5024.3 · Northeast	1,800.00	
5024.4 · Northwest	1,800.00	
5024.5 · Western Reserve	600.00	
5024.6 · Cap Conference Scholarship	0.00	4,647.33
5024.9 · CAP Conference - Other	799.96	10,155.97
Total 5024 · CAP Conference	6,799.96	14,803.30
5103 · OAHUPAC Accounting	135.00	1,171.92
5105 · OAHUPAC Expenses	0.00	148.64
5106 · HUPAC	0.00	500.00
Total 5000 · LEGISLATIVE ACTIVITIES	16,934.95	56,623.86
5010 · OAHU-Admin.	9,999.99	40,000.00
5017 · Website Hosting	2,490.91	4,406.00
5022 · Annual Mtg/Leadership Mtg Exp	0.00	1,377.03
5023 · Leadership Meeting Expense		
5025 · NAHU Symposium		
5025.9 · NAHU Symposium - Other	0.00	10,000.00
Total 5025 · NAHU Symposium	0.00	10,000.00
5027 · OAHU-Meeting Reimbursement	0.00	43.40
5023 · Leadership Meeting Expense - Other	250.00	240.93
Total 5023 · Leadership Meeting Expense	250.00	10,284.33
5029 · Local Sponsorships		
5029.1 · Cincinnati	0.00	500.00
5029.2 · Columbus	0.00	500.00
5029.3 · Northeast	0.00	500.00
5029.4 · Northwest	0.00	500.00
5029.5 · Western Reserve	0.00	500.00

**Ohio Association of Health Underwriters
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	Jan - Mar 21	Annual Budget
Total 5029 · Local Sponsorships	0.00	2,500.00
5030 · Outreach Co-Op Match		
5030.1 · Cincinnati	0.00	2,500.00
5030.2 · Columbus	0.00	2,500.00
5030.3 · Northeast	0.00	2,500.00
5030.4 · Northwest	0.00	2,500.00
5030.5 · Western Reserve	0.00	2,500.00
Total 5030 · Outreach Co-Op Match	0.00	12,500.00
5040 · Postage/Faxes/Copies	0.00	1,223.79
5060 · Communication	55.00	280.00
5063 · Flowers, Gifts & Donations	103.20	1,439.98
5066 · Office Supplies	22.60	481.49
5067 · Ohio Department of Insurance	46.00	970.00
5068 · Sircon Expense	1,000.00	1,000.00
5071 · Leading Producers Round Table	125.00	100.00
5080 · Board Meetings	0.00	136.34
5095 · Insurance		
5069 · E & O Insurance	0.00	614.00
5069.1 · D&O Insurance	0.00	2,942.00
Total 5095 · Insurance	0.00	3,556.00
5120 · Membership Development	0.00	1,871.49
5190 · Bank Service Charges	0.00	250.70
5200 · Miscellaneous	0.00	5,022.53
5860 · Workers Comp Sales Campaign	0.00	120.00
5870 · Workers' Comp. Local Reimburse	0.00	25,184.28
Total Expense	31,027.65	169,327.82
Net Income	-26,186.42	26,421.16

Ohio Association of Health Underwriters Profit & Loss Prev Year Comparison January through March 2021

	Jan - Mar 21	Jan - Mar 20	\$ Change	% Change
Income				
4010 · NAHU Membership Dues	4,629.00	5,739.04	-1,110.04	-19.34%
4400 · ACA Special Event	0.00	4,249.00	-4,249.00	-100.0%
4410 · Interest Earned	212.23	397.37	-185.14	-46.59%
Total Income	4,841.23	10,385.41	-5,544.18	-53.38%
Expense				
5000 · LEGISLATIVE ACTIVITIES				
5009 · Lobbyist Fees	9,999.99	9,999.99	0.00	0.0%
5024 · CAP Conference				
5024.1 · Cincinnati	1,800.00	0.00	1,800.00	100.0%
5024.3 · Northeast	1,800.00	0.00	1,800.00	100.0%
5024.4 · Northwest	1,800.00	0.00	1,800.00	100.0%
5024.5 · Western Reserve	600.00	0.00	600.00	100.0%
5024.9 · CAP Conference - Other	799.96	4,053.98	-3,254.02	-80.27%
Total 5024 · CAP Conference	6,799.96	4,053.98	2,745.98	67.74%
5103 · OAHUPAC Accounting	135.00	300.00	-165.00	-55.0%
Total 5000 · LEGISLATIVE ACTIVITIES	16,934.95	14,353.97	2,580.98	17.98%
5010 · OAHU-Admin.	9,999.99	9,999.99	0.00	0.0%
5017 · Website Hosting	2,490.91	1,198.00	1,292.91	107.92%
5023 · Leadership Meeting Expense	250.00	0.00	250.00	100.0%
5029 · Local Sponsorships				
5029.2 · Columbus	0.00	500.00	-500.00	-100.0%
Total 5029 · Local Sponsorships	0.00	500.00	-500.00	-100.0%
5040 · Postage/Faxes/Copies	0.00	356.19	-356.19	-100.0%
5060 · Communication	55.00	175.00	-120.00	-68.57%
5063 · Flowers, Gifts & Donations	103.20	56.95	46.25	81.21%
5066 · Office Supplies	22.60	0.00	22.60	100.0%
5067 · Ohio Department of Insurance	46.00	371.00	-325.00	-87.6%
5068 · Sircon Expense	1,000.00	0.00	1,000.00	100.0%
5071 · Leading Producers Round Table	125.00	0.00	125.00	100.0%
5080 · Board Meetings	0.00	136.34	-136.34	-100.0%
5190 · Bank Service Charges	0.00	176.23	-176.23	-100.0%
5200 · Miscellaneous	0.00	5,075.91	-5,075.91	-100.0%
Total Expense	31,027.65	32,399.58	-1,371.93	-4.23%
Net Income	-26,186.42	-22,014.17	-4,172.25	-18.95%